



March 14, 2014

Chairman Nesbitt - Chairman of the House Energy and Technology Committee
Anderson House Office Bldg.
S-1085 House Office Building
Lansing, MI 48933

Dear Chairman Nesbitt:

Herman Miller is writing in support of House Bill 5184, the Michigan Electric Customer Freedom Act.

Herman Miller is a recognized innovator in contemporary interior furnishings, solutions for healthcare environments, and related technologies and services. A publicly held company headquartered in Zeeland, Michigan, we have manufacturing facilities in the United States, China, Italy, and the United Kingdom and sales offices, dealers, licensees, and customers in over 100 countries. Net sales in fiscal year 2013 were \$1.78 billion.

We operate through several focused businesses, brands, and distribution channels, including Herman Miller, Herman Miller Healthcare, Nemschoff, Geiger International, and independently owned dealerships. All of them work to design and build a better world around you.

Since 2000, commodity prices have steadily risen, including energy costs. In order to remain competitive in an increasingly global economy, we are focused on the elimination of all forms of waste, including energy. Each year we publish our Better World report to let our stakeholders how we're doing in environmental performance, inclusiveness and diversity, health and well-being, and community service. A significant portion of our environmental impact is related to both the quantity and the quality of the energy we use. Our global electrical energy use was 85 million kWh in 2012. In order to reduce our impacts, we have leveraged a combination of PPAs and RECs to offset 100% of our electrical energy since 2010.

Access the current *Choice* program has allowed us to purchase competitively priced, renewable electricity at two of our manufacturing sites. By creating additional access to multiple service providers, House Bill 5184 supports our business goals, including lowering operating costs and reducing our environmental impact by sourcing renewable electricity.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gabe Wing'.

Gabe Wing
Director of Safety and Sustainability
People Services
Herman Miller Inc.

Herman Miller Inc

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